

**PA Next Gen Sector Partnership Academy**  
**September 21-22, 2017**  
**Draft Agenda**

**September 21<sup>st</sup> – Day 1**

8-8:30 AM: Registration/Coffee

8:30-9:30 AM: Welcome from State Leaders and Introductions

*In addition to introducing the day and one another, this will be an opportunity to hear from state leaders from Labor and Industry, Department of Community & Economic Development and other key partners about their vision for next gen partnerships and why this is method is important to workforce development and economic development partners.*

9:30-10:10 AM: Making the Case for Next Gen Partnerships

*This session will introduce the “what” and “why” of next gen partnerships including what distinguishes them from traditional business engagement approaches and what they achieve.*

10:10-10:15 AM: Introduce Launch Simulation Workshop

10:15-10:30 AM: Break and Transition to Launch Simulation Workshop

10:30-12:00 PM: Getting Started: Simulated Launch Meeting

*This interactive session will provide an in-depth overview of the nuts and bolts behind launching a next gen partnerships including common pitfalls and strategies for success, including a simulation of a next gen sector partnership launch.*

12:00 PM-12:45 PM: Networking Lunch

*Lunch provided*

12:45-1:45 PM: Panel of Industry Champions-Next Gen Partnerships in Action

*Next Gen Sector Partnerships are marked by the leadership that individual CEOs bring to the table, recruiting peers, digging in, donating time and resources to real outcomes. This session will feature some of Pennsylvania and the nation’s best partnership business leaders.*

1:45-1:55PM: Introduction of Facilitated Team Time

*70 minutes of facilitated time with regional team, focusing on debriefing the day so far and planning next steps.*

1:55-2:10 PM: Transition to Team Times

2:10-3:10 PM: Facilitated Team Time Session #1

*Regional teams will be provided an opportunity to connect as a team.*

3:10-3:20 PM: Transition to Plenary Room for Afternoon Sessions

3:20-3:35PM: Takeaways, Questions – Quick popcorn discussion as temperature check

3:35-4:35PM: Roles in a Next Gen Partnership

*An overview of what the roles are throughout the next gen process-facilitator, convener, public partner team, businesses, champions.*

4:35-4:55 PM: Taking Stock of the Day- Open Group Discussion

4:55-5:00 PM: Wrap up: Takeaways from the Day & Preview of Tomorrow

## **September 22<sup>st</sup> – Day 2**

8:00-8:15 AM: Welcome to Day 2

*Francie Genz, Genz Consulting, LLC and Emily Lesh, Lesh Advisors, LLC*

8:15-9:15 AM: Grassroots to Launch- The Nitty Gritty of Launching and Sustaining Partnerships

*Hear first-hand from Pennsylvania partnerships that have launched or refreshed following the Next Gen model. This is your opportunity to hear directly from them on the highs, the lows, and lessons learned.*

9:15-9:35 AM: Introduce Team Time, Break, and Transition

9:35-10:45 AM: Facilitated Team Time Session #2

*The second work session will begin to focus on building a shared action plan for launching one or more next gen partnerships and conclude with commitments from regional teams to a plan for launching and sustaining next gen partnerships.*

10:45-10:55 AM: Transition Back to Plenary Room

10:55-11:30 AM: Organizing the Aftermath

*You've successfully launched a Next Gen Sector Partnership and are now in the stage of organizing the aftermath. Share your experiences, get your questions answered, and learn about tools that you can use to navigate the critical transition from launch to action.*

11:30 AM-12 PM: Report Outs & Call to Action

*We will hear from each of the regional teams about their commitments and takeaways and will hear a final call to action for state leaders.*

12 PM: Thank you and Adjourn!